



## **INTERNET COMMERCE CORPORATION**

**Ticker (NASDAQ):** ICCA

**Current Price:** \$2.25 (10/14/05)

**Shares Outstanding:** 19.4 million

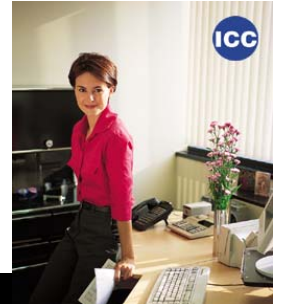
**Market Cap:** \$43.65 million

# Internet Commerce Corporation



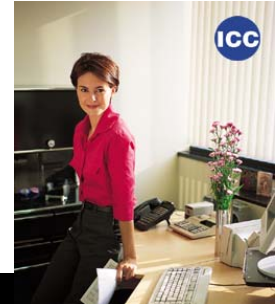
The trusted provider of  
sound, proven and easy-to-use  
solutions that facilitate transactions for  
companies of all sizes,  
in all industries, and  
with all levels of technical sophistication.

# Internet Commerce Corporation



- Public company founded in 1995
  - Traded on the NASDAQ under the ticker symbol ICCA
- Pioneer in the use of the Internet for B2B e-commerce solutions
- Headquartered in Norcross, Georgia
  - Development Laboratories in New York and Georgia
  - Support Centers in New York and Georgia
  - Data Centers in New York and Georgia
  - Sales and professional services offices around the U.S.
- Customer-centric focus on clients in a variety of industries
  - Establishing long-term relationships
  - Adding value to ever-evolving supply chain structures
  - Offering migration paths for business model evolutions

# Internet Commerce Corporation



- Facilitating transactions for over 3,500 clients

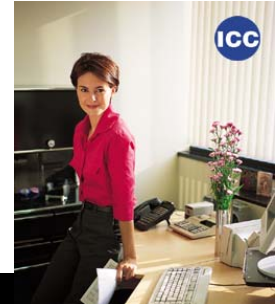
- Apparel
- Consumer packaged goods
- Financial
- Grocery
- Media
- Pharmaceutical
- Publishing
- Retail
- Third-party logistics
- Transportation



JONES APPAREL GROUP



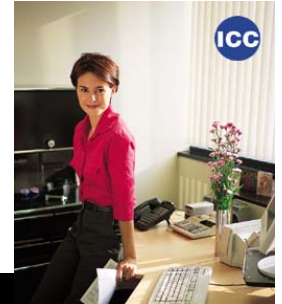
# Internet Commerce Corporation



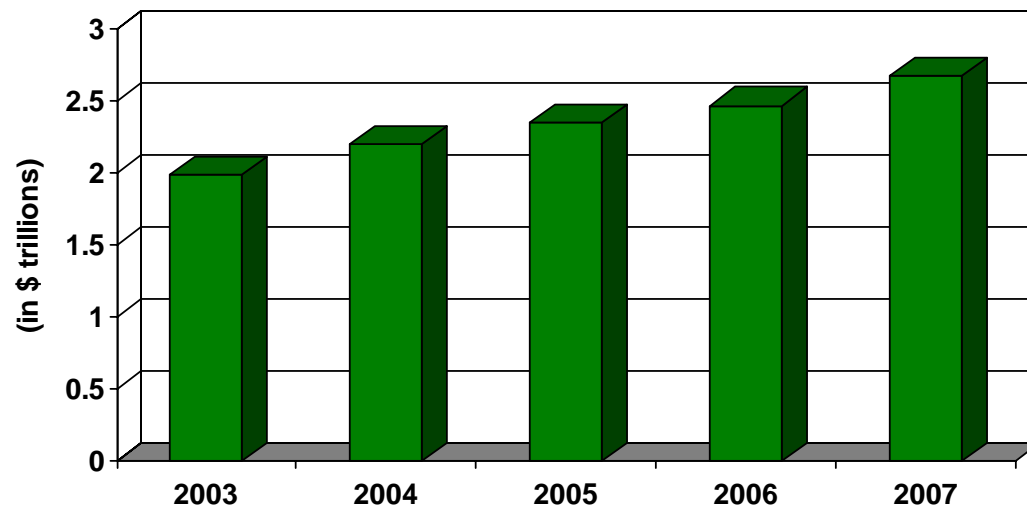
Deploying a wide-array of solutions for business, regardless of size or sophistication:

- **Network Services**
  - Value Added Network (ICC.NET™)
  - Extended Service Capabilities
- **Packaged Software**
  - Performance EDI
  - Order Manager
  - Retail Product Manager
- **Hosted Applications**
  - Custom Forms
  - Order Management Services
  - Sell-thru Analysis and Reporting
- **Managed Services**
  - EDI Infrastructure & Process Outsourcing
  - EC Service Center
  - Trading Partner Enablement & Management
- **Professional Services**
  - E-Commerce Consulting
  - Mapping
- **Solutions**
  - Global Data Synchronization

# Global Marketplace

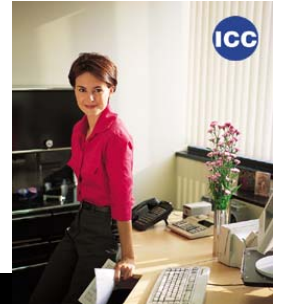


## IDC World-wide Traditional and Internet EDI Commerce Forecast



By 2007, Internet-enabled EDI will account for 45.9% of all EDI commerce.

# Recent Accomplishments



- Major staff realignment, including restructure of senior management team
- Jettisoned non-performing education business unit
- Raised \$5 million in PIPE transaction
- Acquired Electronic Commerce Systems
- Implemented a more robust sales coverage model
- Hired Chief Financial Officer
- Relocated corporate headquarters from NYC to Norcross, Georgia
- Hired accounting, human resources and administrative staffs
- Acquired the Inovis Managed EC business unit

# Financial Summary

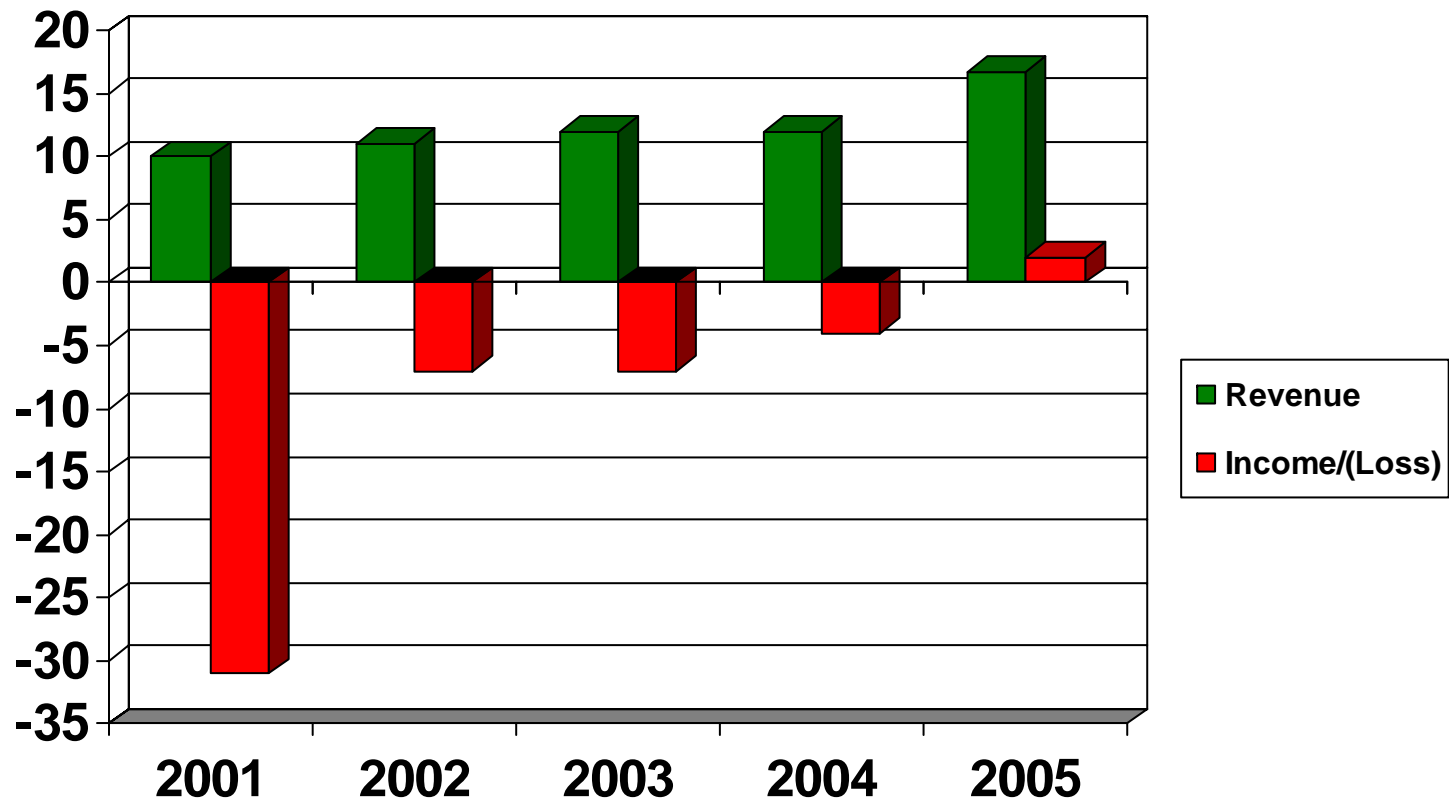


	1st QTR	1st QTR	2nd QTR	2nd QTR	3rd QTR	3rd QTR	4th QTR (E)	4th QTR (E)	Total (E)	Total (E)
	Fiscal 2005	Fiscal 2004	Fiscal 2005	Fiscal 2004	Fiscal 2005	Fiscal 2004	Fiscal 2005	Fiscal 2004	Fiscal 2005	Fiscal 2004
<b>Total revenues</b>	\$ 3,746,540	\$ 3,103,352	\$ 3,493,144	\$ 2,755,732	\$ 4,388,156	\$ 2,892,392	\$ 5,076,790	\$ 2,953,329	\$ 16,704,631	\$ 11,704,803
<b>Total expenses</b>	3,746,540	3,103,352	2,448,537	2,561,441	4,105,624	3,533,955	2,489,804	2,480,300	10,438,609	15,811,071
<b>Operating income/(loss)</b>	\$ (404,713)	\$ (806,180)	\$ (295,739)	\$ (1,556,695)	\$ 282,532	\$ (641,565)	\$ 645,795	\$ (1,101,828)	\$ 227,876	\$ (4,106,268)

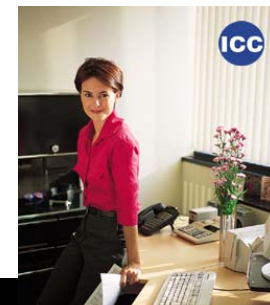
- Increased revenue by \$5 million
- Reported the first positive GAAP earnings in ICC's history
- Reduced GAAP loss by an estimated \$4.3 million

(E) = Estimate

# Financial History



# Projected Fiscal 2006



	<u>1st QTR (P)</u> <u>Fiscal 2006</u>	<u>2nd QTR (P)</u> <u>Fiscal 2006</u>	<u>3rd QTR (P)</u> <u>Fiscal 2006</u>	<u>4th QTR (P)</u> <u>Fiscal 2006</u>	<u>Total (P)</u> <u>Fiscal 2006</u>
Total revenues	\$ 4,803,500	\$ 4,985,160	\$ 4,984,478	\$ 4,982,010	\$ 19,755,148
Total expenses	<u>4,098,842</u>	<u>4,044,628</u>	<u>4,047,586</u>	<u>4,046,710</u>	<u>16,237,766</u>
Operating income/(loss)	<u>\$ 704,658</u>	<u>\$ 940,532</u>	<u>\$ 936,891</u>	<u>\$ 935,300</u>	<u>\$ 3,517,382</u>

P = projected

# Opportunities



- Organic growth with the 2,100+ acquired customers
- Large retail hub
- Business Partner expansion
  - Traditional Partners
  - Microsoft Business Partners
- Emerging international markets
- New industry initiatives
- Strategic acquisitions