



Communications Options and Associated Fees

1. VAN connection between Party City / eB2B and a vendor

This pricing can be used for any vendor of Party City. These rates are static, regardless of traffic volume.

The fee structure is:

- \$50 startup fee
- \$50/month mailbox fee
- 0.15/kc for traffic moving only on the GXS network
- An additional 0.07/kc for interVAN traffic (i.e., data moving between another VAN such as Sterling or Inovis)
- No monthly minimum fee
- \$39/mo interconnect mailbox fee and document fees waived.

Requirements: Ability to communicate with a VAN either through secure FTP or 2780/3780 protocols.

2. AS2 connection between Party City / eB2B and a vendor

This is both a managed service and licensed application. It is eB2B's preferred method for communications. AS2 provides a reliable, secure and authenticated method for the delivery of data. It's delivery receipt mechanism and transaction logging make it easy to audit and verify the receipt and delivery of documents. eB2B's AS2 offering is Drummond certified.

If the customer does not have AS2 capabilities at their location, the fee structure is:

- \$975, one-time startup fee – includes product licensing, technical support for remote product setup, testing with the eB2B Commerce Server and 1st year's maintenance. An AS2 product will be installed at the customer's location. This is the licensed application component of the offering.
- \$290/year after the 1st year.
- No transaction or kc fees

This specially priced product will allow a single connection to eB2B's commerce server for the purpose of exchanging electronic documents, securely over the Internet. Its list price is valued at \$1,600.

Mandatory software fee for communications with the Party City/eB2B Commerce Server:

- \$495, one-time startup fee – includes product licensing, setup, testing and 1st year's maintenance. This is the service component of the offering.
- \$200/year after the 1st year
- No transaction or kc fees

Requirements: The customer will provide a server with a public IP address or URL and open a port of their preference on their firewall to inbound HTTP traffic. EB2B's technical group will provide a detailed document.